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Important Washington State Announcement

The Washington Cares Fund has created widespread interest in private-pay LTC as a planning option. Since NGL is committed to the LTC marketplace, we took actions so we could continue to accept Washington State business.

The influx of Washington State business we have received has continued to grow and has reached a point that is beyond our processing capacity. In the last three days, from Washington alone, we have received the equivalent of three months' worth of submissions from the entire U.S.

Updates

Effective today, August 9, 2021, at 6 p.m. EST (3 p.m. PST), we have no choice but to suspend the sales of Lifetime Premium EssentialLTC applications, in Washington State only.

10-Year Premium Payment Option applications may continue to be submitted subject to a \$6,000 annual premium minimum.

Single Premium Payment Option applications may continue to be submitted subject to a \$30,000 premium minimum.

These changes are likely to remain in effect through November 1, 2021, but further action may be taken based on new business trends. All applications, including E-APPs, must be fully submitted before 6 p.m. EST (3 p.m. PST) today. Any E-APP sent for signature but not signed by all parties will not be accepted. There will be no exceptions for E-APPs, mailed paper applications or uploaded applications received after the deadline.

We are going to do our very best to process all of the Washington State business we currently have in house by November 1, 2021; however, due to the sheer volume of applications we cannot guarantee any timeframe.

NGL wants to thank you for your business and collaboration as we all work through this together.

For agent inquiries contact your dedicated Agent Services Team at 888.505.2332 or status@ngl-essentialtc.com. For sales questions contact the Long Term Care Sales Team at LTC@nglic.com.

Thank you.



www.ngl-essentialtc.com



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